

## Revised Purchase Order



### Sales Tax Exemption

East Texas A&M University is exempt from state and municipal sales taxes under Chapter 20 Title 122A, revised Civil Statutes of Texas, for all purchases made for the exclusive use of East Texas A&M University.

The laws of the State of Texas shall govern this Purchase Order.

Member of the Texas A&M University System.

Purchase Order			
Purchase Order Date	PO/Reference No.	Revision No.	Revision Date
Jul 21, 2025	AB1047442	10	Jul 22, 2025
<b>Contact instructions for questions regarding this Purchase Order:</b> If Buyer Contact information is listed below, please contact the Buyer. If not, please contact the Customer.			
<b>Buyer Contact:</b>			
<b>Buyer</b>	<b>Buyer Email</b>	<b>Buyer Phone Number</b>	
sdb - Barnes, Sandy	sandy.barnes@tamuc.edu	903.468.3000	
<b>Customer Contact:</b>			
Name:		Shirl Lee	
Email:		SHIRL.LEE@TAMUC.EDU	
Phone:		+1 903-886-5106	

### Order acceptance instructions:

**Vendor guarantees that the products delivered or the services performed as a result of this Purchase Order will meet or exceed all specifications herein. Any exceptions to the pricing or the description contained herein must be approved by East Texas A&M University's Purchasing Department prior to shipping.**

Supplier Information		Delivery Information	
Supplier Name	SALESFORCE INC	<b>Delivery Address</b>	
Address	SALESFORCE TOWER 415 MISSION ST 3RD FL SAN FRANCISCO, California 94105 United States	TAMUS Member:	21-East Texas A&M University (21)
Phone	+1 771-217-7317	Attn:	Shirl Lee
FOB / FREIGHT	Destination	Enrollment Mgmt	
Pre-Pay & Add	No	Room	
Payment Terms	0, Net 30	2600 S Neal St	
Contract Number - Header	C2023-12033	Commerce, TX 75428	
Contract Number - Line	<i>no value</i>	United States	
Quote number		<b>Delivery Information</b>	
		Required Delivery Date	
		Ship Via	Best Carrier-Best Way

### Notes to Supplier

#### Shipping Instructions

Attachments for supplier

TAMUC Renewal Jul...

#### PO Clauses

Header	001	No Collect Freight Charges Accepted	Neither COD nor "Collect" freight or handling charges will be accepted.
	508	Changes must be Approved Prior	Any changes to this Contract without the undersigned Purchasing Agent's prior written approval is not authorized and at the expense of the Supplier.
	509	Cancellation due to Funding	This contract is subject to cancellation without penalty, either in whole or in part, if funds are not appropriated by the Texas Legislature, or otherwise not made available to the using Agency.
	522	Governance	Any agreement entered into by East Texas A&M University shall be governed by the laws of the State of Texas.
	525	Best Value Clause	Agency invokes "Best Value" purchase exemption under House Bill 1545.
	536	Terms & Conditions - ETAMU	This purchase shall be in accordance with the East Texas A&M University terms and conditions. To obtain, please go to the following address: <a href="https://www.tamuc.edu/vendor-information/?redirect=none">https://www.tamuc.edu/vendor-information/?redirect=none</a>

Line No.	Product Description	Catalog No.	Size / Packaging	Unit Price	Quantity	Ext. Price
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1 of 2	<<<<<<<<<<<<<<<<<<<<< LINE MODIFIED >>>>>>>>>>>>>>>>>>>>>					
	Customer Community-UE-Logins (per month) (restricted use) 3000 x .49 term 12	1	EA	17,576.28 USD	1 EA	17,576.28 USD
2 of 2	<<<<<<<<<<<<<<<<<<<<< LINE MODIFIED >>>>>>>>>>>>>>>>>>>>>					
	Sales & Service Cloud - Unlimited Edition Licenses - 9/1/25 - 8/31/2026	1	EA	56,025.60 USD	1 EA	56,025.60 USD

Billing Information	Billing Address
<p>To assure timely payment please e-mail invoices to the email provided in the bill to address. If the invoice is sent via email, please do not send a duplicate copy through the mail. Only if email is not an option then submit invoices to the billing address indicated in the "Billing Address" section. To inquire about electronic invoicing via cXML, CSV or PO flip through the supplier portal, e-mail <a href="mailto:vendorhelp@tamu.edu">vendorhelp@tamu.edu</a>.</p> <p>Invoice must include the PO/Reference number shown above.</p>	<p>East Texas A&amp;M University</p> <p>***Do Not Mail Invoices***</p> <p>Email invoices to <a href="mailto:invoices@tamuc.edu">invoices@tamuc.edu</a></p> <p>PO Box 3011</p> <p>Commerce, TX 75429</p> <p>United States</p>



Salesforce, Inc.  
Salesforce Tower  
415 Mission Street, 3rd Floor  
San Francisco, CA 94105  
United States

ORDER FORM for East Texas A&M University - Undergraduate Admissions (TargetX)  
Offer Valid Through: 8/26/2025  
Proposed by: Jeff Bishop  
Email: j.bishop@salesforce.com  
Quote Number: Q-10309650

## ORDER FORM

### Address Information

Bill To:  
PO Box 3011  
Commerce  
TX, 75429-3011  
US - United States

Ship To:  
PO Box 3011  
Commerce  
TX, 75429-3011  
US - United States

Billing Company Name: East Texas A&M University - Undergraduate Admissions (TargetX)  
Billing Contact Name: Shirl Lee  
Billing Email Address: shirl.lee@tamuc.edu

Billing Phone: +1.903.886.5041  
Billing Fax:  
Billing Language: English

### Terms and Conditions

Contract Start Date\*: 9/1/2025  
Contract End Date\*: 8/31/2026  
Billing Frequency: Annual

Payment Method: Check  
Payment Terms: Net 30  
Billing Method: Email

### Services

Services	Order Start Date*	Order End Date*	Order Term (months)*	Monthly/ Unit Price**	Quantity	Total Price (Exclusive of taxes)	Estimated Tax	Total Price (Inclusive of taxes)
Sales & Service Cloud - Unlimited Edition	9/1/2025	8/31/2026	12	USD 72.95	64	USD 56,025.60	USD 0.00	USD 56,025.60
Customer Community - Unlimited Edition - Logins (Per Month)	9/1/2025	8/31/2026	12	USD 0.49	3,000	USD 17,576.28	USD 0.00	USD 17,576.28
						Pre-tax Subtotal: USD 73,601.88		
						Estimated Tax: USD 0.00		
						Total: USD 73,601.88		

\*If this Order Form is executed and/or returned to Salesforce by Customer after the Order Start Date above, Salesforce may adjust the Order Start Date and Order End Date, without increasing the Total Price, based on the date Salesforce activates the products and provided that the total term length does not change. Following activation, any adjustments to such Order Start Date and Order End Date may be confirmed by logging into Your Account, by reference to an order confirmation sent by Salesforce, and/or by contacting customer support. \*\*The Monthly/Unit Price shown above has been rounded to two decimal places for display purposes. As many as eight decimal places may be present in the actual price. The totals for this order were calculated using the actual price, rather than the Monthly/Unit Price displayed above, and are the true and binding totals for this order. Any taxes shown are estimated only. Actual taxes will be reflected on the invoice. Any such taxes are the responsibility of Customer. This is not an invoice. For Customers based in the United States, any applicable taxes will be determined based on the laws and regulations of the taxing authority(ies) governing the "Ship To" location provided by Customer on this Order Form.

## Pricing Schedule

Product	Monthly/ Unit Price**	Quantity For
Sales & Service Cloud - Unlimited Edition	USD 72.95	1-64
Sales & Service Cloud - Unlimited Edition	USD 66.93	65+

The pricing in the Pricing Schedule above ("Pricing Schedule") reflects the monthly per-subscription fees for the applicable Service. In the event the Pricing Schedule sets forth tiered pricing, any such tiered pricing levels are based upon the Aggregate Total Number of active subscriptions of the relevant Service purchased. "Aggregate Total Number" as it relates to a subscription, is the aggregate total number of active subscriptions, purchased by the Customer executing this Order Form, commencing on the Contract Start Date of this Order Form, as measured at the time of execution of the applicable Order Form. If a single additional order raises the aggregate number of subscriptions for any Service listed in the Pricing Schedule above the threshold limits specified therein, only those subscriptions exceeding the new threshold are entitled to the reduced pricing. Only additional orders by Customer that are associated with this Order Form, for purchase of subscriptions to the same Service and edition as set forth in the Pricing Schedule, during the period commencing on the Contract Start Date and ending on the Contract End Date of this Order Form, are eligible for the applicable volume pricing levels under the Pricing Schedule. For clarity, restricted use subscriptions (those subscriptions that either have the term "Restricted Use" in the Service name, or are indicated as a Restricted Use Subscription in a Quote Special Term) are not included when determining the Aggregate Total Number of a full use subscription, and full use subscriptions are not included when determining the Aggregate Total Number of a restricted use subscription. Any price decreases shall have no effect on previously purchased subscriptions. Volume discounts do not accumulate across different Services or editions. Any renewals of the subscriptions purchased under this Order Form are not eligible for the Pricing Schedule unless expressly agreed to in writing between the parties in an applicable renewal Order Form.

## Quote Special Terms

In the event this Order Form reflects an early renewal of Customer's existing subscriptions purchased under applicable Order Forms under Contract No(s). 03988083, (as referenced in the corresponding invoice(s)), this Order Form shall replace such previous Customer's Order Form(s) which is/are hereby terminated. Any credits applicable to fees paid in relation to such terminated Order Form(s) will be applied to this Order Form. In the event this Order Form reflects an on-time renewal of applicable Order Forms under Contract No(s).03988083, the previous sentence about credits does not apply, and Order Forms related to such existing subscriptions shall be considered expired

Customer acknowledges that these subscriptions are also subject to the Supplemental Terms for Eligible Nonprofits and Educational Institutions available at <https://www.salesforce.com/company/legal/agreements.jsp>, which are hereby made part of this Order Form.

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## Product Special Terms

### Salesforce Inbox

In order to use Salesforce Inbox, it must first be activated by the Customer's system administrator via the following link:  
<https://appexchange.salesforce.com/listingDetail?listingId=a0N3000000CNj52EAD>

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## Tenant Information

Org Type	Org Details	Services	Quantity
Salesforce Platform	00D36000000uW2zEAE	Sales & Service Cloud - Unlimited Edition	64
		Customer Community - Unlimited Edition - Logins (Per Month)	3,000

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## Purchase Order Information

Is a Purchase Order (PO) required for the purchase or payment of the products on this Order Form?(Customer to complete)

[        ] No

[        ] Yes - Please complete below

PO Number:

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PO Amount:

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Upon signature by Customer and submission to Salesforce, this Order Form shall become legally binding unless this Order Form is rejected by Salesforce for any of the following reasons: (1) the signatory below does not have the authority to bind Customer to this Order Form, (2) changes have been made to this Order Form (other than completion of the purchase order information and the signature block), or (3) the requested purchase order information or signature is incomplete or does not match our records or the rest of this Order Form. Subscriptions are non-cancelable before their Order End Date. This Order Form is governed by the terms of the Salesforce MSA found at <https://www.salesforce.com/company/msa.jsp>, unless (i) Customer has a written MSA executed by Salesforce for such Services as referenced in the Documentation, in which case such written Salesforce MSA will govern or (ii) otherwise set forth herein. Additional information related to the Services may be found in the Documentation at <https://sfdc.co/ptd>. For the avoidance of doubt, the applicable MSA takes precedence over the Documentation.

Customer: East Texas A&M University - Undergraduate Admissions  
(TargetX)

Signature \_\_\_\_\_

Name \_\_\_\_\_

Business Title \_\_\_\_\_

Date \_\_\_\_\_