

Revised Purchase Order



Sales Tax Exemption

East Texas A&M University is exempt from state and municipal sales taxes under Chapter 20 Title 122A, revised Civil Statutes of Texas, for all purchases made for the exclusive use of East Texas A&M University.

The laws of the State of Texas shall govern this Purchase Order.

Member of the Texas A&M University System.

Purchase Order			
Purchase Order Date	PO/Reference No.	Revision No.	Revision Date
Feb 6, 2026	AB1123390	1	Feb 6, 2026
<p>Contact instructions for questions regarding this Purchase Order: If Buyer Contact information is listed below, please contact the Buyer. If not, please contact the Customer.</p>			
Buyer Contact:			
Buyer	Buyer Email	Buyer Phone Number	
sdb - Barnes, Sandy	sandy.barnes@etamu.edu	903.468.3000	
Customer Contact:			
Name:	Mallory Dennie		
Email:	MALLORY.DENNIE@ETAMU.EDU		
Phone:	+1 903-886-5421		

Order acceptance instructions:

Vendor guarantees that the products delivered or the services performed as a result of this Purchase Order will meet or exceed all specifications herein. Any exceptions to the pricing or the description contained herein must be approved by East Texas A&M University's Purchasing Department prior to shipping.

Supplier Information	Delivery Information
Supplier Name: The Personal Computer Store Inc dba Avinext	Delivery Address
Address: 1400 UNIVERSITY DR EAST COLLEGE STATION, Texas 77840 United States	TAMUS Member: 21-East Texas A&M University (21)
Phone: +1 979-846-9727	Attn: Mallory Dennie
Fax: +1 979-268-1017	VPIO
FOB / FREIGHT: Destination	Room: BA 132
Pre-Pay & Add: Yes	2600 S Neal St
Payment Terms: 0, Net 30	Commerce, TX 75428
Contract Number - Header: C2024-15936	United States
Contract Number - Line: <i>no value</i>	Delivery Information
Quote number: 214651	Required Delivery Date
	Ship Via: Best Carrier-Best Way

Notes to Supplier

Shipping Instructions

Attachments for supplier

ETAMU - Video Wal...

ETAMU - Video Wal...

PO Clauses			
Header	001	No Collect Freight Charges Accepted	Neither COD nor "Collect" freight or handling charges will be accepted.
	245	Prepay & Add	Shipping and Handling is not to exceed \$100. If greater than \$100 obtain approval from customer contact listed on the purchase order."
	508	Changes must be Approved Prior	Any changes to this Contract without the undersigned Purchasing Agent's prior written approval is not authorized and at the expense of the Supplier.
	509	Cancellation due to Funding	This contract is subject to cancellation without penalty, either in whole or in part, if funds are not appropriated by the Texas Legislature, or otherwise not made available to the using Agency.
	522	Governance	Any agreement entered into by East Texas A&M University shall be governed by the laws of the State of Texas.
	525	Best Value Clause	Agency invokes "Best Value" purchase exemption under House Bill 1545.
	536	Terms & Conditions - ETAMU	This purchase shall be in accordance with the East Texas A&M University terms and conditions. To obtain, please go to the following address: https://www.tamuc.edu/vendor-information/?redirect=none

Line No.	Product Description	Catalog No.	Size / Packaging	Unit Price	Quantity	Ext. Price
1 of 5	Camera w/ Accessories (Line 11-15 on quote)	NA	EA	29,236.66 USD	1 EA	29,236.66 USD
2 of 5	Control Panel w/ Accessories (Line 47-52 & 56 on quote)	NA	EA	59,460.00 USD	1 EA	59,460.00 USD
3 of 5	40X1G PoE+ 480W and 8xSFP Managed Switch	GSM4248P	EA	2,594.91 USD	1 EA	2,594.91 USD
4 of 5	NEW 1 SENSOR 4K/60P INTEGRATED PTZ W/BUILT-IN OLPF, FULL NDI, BUILT-IN AUTO TRA (QTY = 2)	AW-UE150A	EA	23,142.48 USD	1 EA	23,142.48 USD
5 of 5	NON-INVENTORY ITEMS & SERVICES	NA	EA	85,918.03 USD	1 EA	85,918.03 USD
Total					200,352.08 USD	

Billing Information	Billing Address
<p>To assure timely payment please e-mail invoices to the email provided in the bill to address. If the invoice is sent via email, please do not send a duplicate copy through the mail. Only if email is not an option then submit invoices to the billing address indicated in the "Billing Address" section. To inquire about electronic invoicing via cXML, CSV or PO flip through the supplier portal, e-mail vendorhelp@tamuc.edu.</p> <p>Invoice must include the PO/Reference number shown above.</p>	<p>East Texas A&M University ***Do Not Mail Invoices*** Email invoices to invoices@etamu.edu PO Box 3011 Commerce, TX 75429 United States</p>

Avinext

YOUR TECHNOLOGY SOLUTIONS COMPANY

IT - Security - AV



Proposal

Video Wall Production

Texas A&M University-Commerce - AM21

PO Box 3011
Commerce, TX 75429

Presented to: **Jeremy Gamez**

Presented by: **Jeff Froehlich**
On 1/2/2026

Your Technology and Managed Service Solution

With Avinext on your side, you receive the same knowledge, level of expertise, and impeccable service you might experience with providers from larger cities but with the friendliness of home—and all with faster response times.

Our Difference

PEOPLE

Our experienced and courteous Avinext professionals always put the customer first and become a vital part of your team. If you are not completely satisfied with our solutions, we WILL make it right!

EXPERTISE

For more than 35 years, our highly trained staff has provided unmatched technology expertise, striving to stay ahead of innovation so our customers always have access to the latest and greatest solutions.

APPROACH

We clearly communicate every solution we recommend, but only after we take the time to fully understand your business. We won't use any confusing jargon or hard-sell tactics, so you can be sure your service meets your specific needs.

Our Proven Process



COMPLIMENTARY CONSULTATION

Avinext learns more about your specific business, your challenges, and your objectives.



ASSESSMENT

Our experts conduct a comprehensive assessment to identify needs and opportunities.



PROPOSAL

Our proposal includes cost estimates, scope of work, and course of action.



EXECUTION

Implementation of the agreed upon plan.



ONGOING SUPPORT

We continue to care for and nurture your solution to minimize downtime and keep your business running at peak performance.

Repeat!

Why Us

OUR SOLUTIONS

Avinext solutions are tailored to your specific needs, whether you need a short-term audio-visual, security, or IT networking and infrastructure project or long-term managed services, we have the right solution for you.



IT

First class technology services with multiple options to remotely monitor IT infrastructure and end-user systems on a proactive basis.



SECURITY

Stay at the forefront of technology innovation with world-class security for equipment, for customized video, and access control management.



AV

Truly connect, whether reaching 1,000 people or one-on-one. Avinext provides AV solutions for a wide range of audiences and environments.

Scope of Work

Arena LED Video Wall

A 37.80 ft x 15.75 ft (WxH) LED video wall with a pixel pitch of 6.66mm will be suspended from the arena roof.

This product is fully outdoor rated with a front and back IP66 rating to withstand the high humidity and heavy dust environment of the arena.

The aspect ratio of the display is 2.4:1 which allows a 16:9 video image to be windowed in the center of the display, with graphics on either side of the image.

The windowing of the wall is flexible and configurable and would also allow for a camera image to be full screen.

The wall will be suspended from 72' of 20" box truss that will be anchored across (3) main beam supports. The suspension of the truss and video wall will be a static hang and does not include hoists to raise and lower the structure.

The video wall will be centered on the main stands approximately 85' from the closest viewer. At this location the wall is approximately 16' from the arena floor.

Avinext will also relocate the line array speakers and subwoofers to hang from the same truss structure as the video wall.



Arena Video Production

Cameras

A total of 3 cameras will be provided to be used with the broadcast video production system. Each camera location will have a weather resistant field box with locking cover where a panel mounted SMPTE connection will be available.

One camera package will be setup to use as a shoulder ENG camera with the connection positioned near the shoots.

This camera package includes the Blackmagic Design URSA Broadcast G2 camera with Fujinon ENG lens. The camera will be outfitted with a viewfinder and a fiber conversion kit to connect a (100') SMPTE fiber cable to the field box location.

We have also included a Tripod with pro video head and zoom/focus panhandle controls with this setup.

A talkback headset is provided for this camera operator.

The camera and accessories will include a custom built rugged case and the tripod includes a carrying case as well.

Power, video, and talkback will all be connected to this camera over the SMPTE cable. A studio fiber converter is provided in the rack to convert this signal back to 12G-SDI back at the production switcher.

Two other camera packages will be provided. Each package includes a Panasonic AW-UE150A professional broadcast PTZ camera with PTZ tripod. This will connect to a field box location over the same SMPTE connection but have a SMPTE breakout cable which will connect to the camera's fiber port and power. The video of these cameras will us full bandwidth NDI to connect to the production switcher.

The three field box SMPTE connections will all be terminated on a rack panel in the production room rack for patching between the PTZ connections and URSA G2 camera, so any camera can be used at any of the field box locations.

Production Switcher

A Vizrt Tricaster TC1 Pro live production broadcast switcher will provided to switch between the camera feeds and graphic sources. A flex control surface will be installed at the announcer booth desk with (2) monitors which will show a Multiview of all sources along with preview and program feeds. With (4) M/E's, (4) Down stream keyers, (5) built-in media, dual channel live streaming, built-in recording channels and PTZ control, this switcher has everything you need to produce a live sports event.

Included is 1-year of ProTek Ultra coverage for all devices which includes advanced replacement coverage and priority service. (1) day of on-site training is included.

Video Replay

The Vizrt 3Play1 is a full-featured IP replay solution that allows for simultaneous playback and recording of 4 inputs and 2 outputs. Included is a control surface that gives users quick access to control the playback video

Budget

QTY	Description	UNIT Price	Total Price
	ARENA - VIDEO PRODUCTION		
3	CUSTOM CAMERA CASE	\$799.00	\$2,397.00
1	Mounting Hardware	\$1,200.00	\$1,200.00
16	Avinext Project Manager	\$125.00	\$2,000.00
40	Avinext A/V Technician	\$95.00	\$3,800.00
40	Avinext Lead A/V Technician	\$125.00	\$5,000.00
12	Avinext Lead A/V Programmer	\$160.00	\$1,920.00
8	Avinext Lead A/V Designer	\$160.00	\$1,280.00
1	Freight	\$30,000.00	\$30,000.00
1	Indoor/Outdoor Stadium Cable, SMPTE 311M, 2 Fiber, 2 Conductor 24 AWG, 4 Conductor 20 AWG, CPE Jacket	\$4,864.42	\$4,864.42
1	Blackmagic BMD-SWRCONVRCKT4K8 ATEM Talkback Converter 4K	\$2,995.68	\$2,995.68
1	URSA Broadcast G2 Camera with Fujinon 8.5-170mm Digital Servo Lens & Zoom/Focus Control	\$15,505.56	\$15,505.56
1	BLACKMAGIC DESIGN BLACKMAGIC URSA VIEWFINDER	\$1,844.41	\$1,844.41
1	BLACKMAGIC DESIGN BLACKMAGIC CAMERA FIBER CONVERTER	\$4,391.54	\$4,391.54
1	BLACKMAGIC DESIGN BLACKMAGIC STUDIO FIBER CONVERTER	\$4,499.47	\$4,499.47
1	BLACKMAGIC DESIGN BLACKMAGIC STUDIO FIBER RACK KIT	\$238.89	\$238.89
3	Tactical SMPTE Hybrid Fiber Optic Camera Cable FCFA to FCMA (3')	\$726.28	\$2,178.84
3	Hybrid Fiber Optic Receptacle Breakout Cable SMPTE/ARIB with LC Female Connector (1')	\$448.32	\$1,344.96
3	Hybrid Fiber Optic Receptacle Breakout Cable SMPTE/ARIB with LC Female Connector (3')	\$454.99	\$1,364.97
1	SMPTE Hybrid FUW/PUW LEMO Gepco Outdoor Fiber Cable (100 ft)	\$1,406.86	\$1,406.86

1	12-Port Simplex ST Single-Mode Fiber Feedthrough Rackmount Panel	\$142.77	\$142.77
2	15' Lemo PUW to Duplex LC Fiber & 6-Pin AMP Power Inline Breakout Cable	\$554.69	\$1,109.38
2	LEMO PUW to Dual SC & 6-Pin RG In-Line Fiber Breakout Cable (6')	\$494.44	\$988.88
6	LEMO SMPTE Plug or Jack Pre-Punched Frame Module for HY45 System	\$23.28	\$139.68
21	Blank Cover Plate for HY45 System	\$23.28	\$488.88
1	45 2RU 8-Position Empty Rack Frame	\$160.54	\$160.54
3	HY45-90D2RU 90 Degree (Flat Front) 8-Position 2RU Empty Rack Frame	\$160.54	\$481.62
1	Aluminum Enclosed Cabinet for the HY45-45D2RU & HY45-90D2RU Rack Panels	\$223.88	\$223.88
7	Protective cap for LEMO FUW SMPTE 304M hybrid fiber opticplug connector.	\$30.54	\$213.78
1	Eartrec:ProLine Single	\$193.33	\$193.33
2	24" Touchscreen Monitor	\$628.74	\$1,257.48
1	Extron 60-1271-13 HDMI Twisted Pair Receiver - 230 feet (70 m)	\$390.00	\$390.00
1	Extron 60-1271-12 HDMI Twisted Pair Transmitter - 230 feet (70 m)	\$390.00	\$390.00
1	Extron 70-077-01 1/4 & 1/2 Rack Width, Under-Desk Mount Kit for Two-Piece Enclosure	\$42.90	\$42.90
2	Aluminum Tripod, 75mm Flat Base, & Quick Release Plate for PTZ Cameras	\$462.49	\$924.98
2	Padded Tripod Bag	\$127.77	\$255.54
1	10-Output 12-Volt Hot Swap Power Distribution Box	\$854.99	\$854.99
1000	Altos Loose Tube, Gel-free, All-dielectric, Non-armored Cables With Binderless Fastaccesstechnology,	\$0.60	\$600.00
1	Manfrotto 028B Black Aluminum Studio Pro Triman Tripod with Geared Column	\$714.94	\$714.94
2	Manfrotto 509 Pro Video Head with 645 Fast Twin Alu Tripod	\$2,811.06	\$5,622.12
1	Middle Atlantic EB2MP 25PC. EB2 MASTER PACK	\$300.96	\$300.96
3	10GBASE-LR Lite SFP+ Transceiver	\$492.40	\$1,477.20

1	40x1G PoE+ 480W and 8xSFP Managed Switch	\$2,594.91	\$2,594.91
2	POWER SUPPLY FOR PT AND CAMERAS	\$920.41	\$1,840.82
2	NEW 1 SENSOR 4K/60P INTEGRATED PTZ W/ BUILT-IN OLPF, FULL NDI, BUILT-IN AUTO TRA	\$11,571.24	\$23,142.48
3	22x22x10 Weather Resistant Field Box	\$1,469.14	\$4,407.42
1	NewTek 3P12RU 3Play 3P1 2RU (includes 3Play 3P1 CS)	\$18,995.00	\$18,995.00
1	Newtek FG-003262-R001 TriCaster Flex NDI 16 button crosspoint control panel with single ME row	\$9,495.00	\$9,495.00
2	Spark Plus I/O 4K	\$895.00	\$1,790.00
1	Newtek PTU-000000007 ProTek Ultra for 3Play 3P1 with Control Surface	\$2,295.00	\$2,295.00
1	Newtek PTU-000000064 ProTek Ultra for Flex Control Panel	\$1,145.00	\$1,145.00
1	Newtek PTU-000000038 ProTek Ultra for TriCaster 1 Pro 2RU	\$2,745.00	\$2,745.00
2	Racking Kit for 2RU and 3RU	\$450.00	\$900.00
2	Onsite Fee / day	\$400.00	\$800.00
1	Travel and Expenses	\$2,000.00	\$2,000.00
1	TriCaster TC1	\$22,995.00	\$22,995.00
		SubTotal	\$200,352.08
		Sales Tax	\$0.00
		Total	\$200,352.08

Avinext Limited Installation Warranty

Avinext warrants labor for 30 days starting at substantial completion unless stated otherwise on the original invoice or Statement of Work. This warranty covers all equipment sold and installed by Avinext as part of the original installation. The limited warranty covers parts, labor, and standard shipping required to return the system to proper working condition. Extended warranty may be purchased and will be indicated on the original invoice or Statement of Work if applicable.



THE LIMITED WARRANTY COVERS THE FOLLOWING

Improper workmanship directly associated with the installation of equipment by Avinext personnel

Premature failure of equipment due to normal operation (as determined by Avinext and/or the manufacturer)

THE LIMITED WARRANTY DOES NOT COVER THE FOLLOWING

Consumable items such as batteries

Ground loop problems caused by faulty or dirty power

Routine maintenance as recommended by the manufacturer or as conditions require

Programming changes

Firmware or software updates made available by the manufacturer after the original installation

Requests for service due to operator error

Service required as a result of negligence, misuse, or attempted repairs by anyone other than Avinext or the manufacturer

Connections or dis-connections made by others

Removal or reinstallation of equipment

Damage caused by lightning, electrical surges, brownouts, overloaded circuits, or acts of God

The warranty statement above describes the Avinext Limited Installation Warranty and begins at substantial completion. However, this warranty does not change or modify the manufacturer's warranty in any way. Consult the owner's manual for details about the manufacturer's limited warranty.

For incidents where warranty status can only be determined by a service visit, Avinext will send a technician onsite to diagnose the problem.

If the problem is determined to be a non-warranty issue, Avinext will inform client of warranty status, seek authorization to proceed on billable work, and the customer will be responsible for paying for the initial service event to diagnose the problem regardless of whether they chose to repair the system. Avinext will require written authorization (and a PO if applicable) to complete the service work for problems deemed non-warranty. Standard service and travel rates apply. Avinext will make a best effort to restore system functionality as quickly as possible.

OWNER FURNISHED EQUIPMENT

If owner is providing equipment (racks, furniture, electronics, etc.) to Avinext for installation, owner agrees to have equipment delivered to site or other agreed upon location in advance of commencement of work.

Failure to provide equipment in a timely manner may result in delays to the project schedule and completion.

WORKSITE RESPONSIBILITIES

Provide access to the work site during agreed upon times for work to be performed Monday thru Friday from 8am to 5pm.

Ensure that during agreed upon work times, client shall provide keys, ID badges, security clearance, parking, and access to loading docks as may be required by Avinext.

Client understands that if work is stopped at their request that it may result in changes to project schedule or result in rescheduling of the project.

Client shall inform Avinext of any work areas where it has knowledge or reason to believe that facility may have hazardous materials such as Asbestos, Lead, or PCB's.

ELECTRICAL, DATA, FIRE ALARM AND TELECOM PROVISIONS

Client acknowledges that Avinext is not a certified electrician and will not provide any electrical wiring and/or connections. All power connections will be the responsibility of owner unless otherwise specified in the scope of work. It is recommended to have security controllers directly wired to a circuit with battery backup.

Client also agrees to provide necessary Data, CATV, and/or Telecom connections required to connect to equipment as necessary, including switch ports and POE capacity.

Client is responsible for coordination with customer's Fire Alarm vendor for any code required system integration to fire alarm system and to have Fire Alarm vendor present for any required AHJ inspections.

Client is responsible for any required programming of client's existing phone system to integrate with Avinext installed systems.

PROJECT MANAGEMENT PROCESS

Changes are a common occurrence in any project. However, if not managed properly changes can create problems for both the client and Avinext. Common problems caused by changes are project delays, unanticipated cost increases, prolonged construction in work areas, reduced testing and training opportunities, etc.

Unless specifically defined in the Statement of Work, it is agreed that e-mail will serve as the preferred method for all communication relating to this project.

Client agrees to involve necessary personnel from their organization in the planning phases to ensure that sufficient input is gathered up front and incorporated into a final design.

Prior to acceptance of the scope of work, owner will identify a project manager to be a liaison between Avinext and owner's organization.

Client agrees that it is in everyone's best interest if communication between the parties is channeled through the designated Avinext project manager to avoid miscommunications between client, owner, and contractor.


Any changes requested by client shall be communicated via a written change order request by e-mail and said changes are not considered to be accepted until the designated Avinext contact has responded in writing, and any price changes or changes to the scope of work have been signed by both parties.

Client agrees that Avinext installation personnel will NOT be asked to change or modify the project while they are working onsite. Avinext installation personnel are NOT authorized to implement changes and have specifically been instructed not to do so.

How to Get Service

CONTACT

Service Department

 (979) 846-9727, option 1

 Ticket@Avinext.com

Service Request

Please include the following information in your service request to expedite the processing of service:

- 1. PRIMARY CONTACT**
name, number and email
- 2. EQUIPMENT MODEL**
and serial number
- 3. ORGANIZATION**
or department name
- 4. DETAILED PROBLEM DESCRIPTION**
including what you were doing when the issue occurred
- 5. ROOM AVAILABILITY**
and contact for the facilities coordinator to expedite scheduling and ensure access to the equipment
- 6. LOCATION**
including building/room number and/or physical address

